THE TIMES DAILY MAGAZINE PAGE

Business Woman Needs To Learn To Direct Her Energies Toward Success

Green Timber Needs Seasoning, Says Maude Radford Warren, in Discussing Eligibility of Her Serto Fill Higher Positions.

"Giving up marriage and energy and

lot of details slide about which he can

ask you or a dozen people inferior to him when he needs to. He's put his energy where it's needed. The big thing about him is that has watched me, seen what I was after made himself my understudy, watched the way the cat jumped with our whole business, not complet with the advertising. He's lived

simply with the advertising. He's lived

Learn From Men.

also that she wasted her time doing her

own housework and a thousand and

other little things which the man who was striving to get to the top naturally eliminated from his round of dities. Another cause for the "green timber,"

come into the offices as green timber and it is their own fault that they do not become seasoned timber. They feel

"The" won't learn from men

And then this astute manager told her

woman still green timber in the to it. Perhaps the straight talk which business world? business world?

A great many people hold that she is, and others, qualifying their line isn't enough." he said. "You've remarks with the hope that she will do got to take hold of your work as a man she is, and others, qualifying their better in time, agree that if not entirely does, make the sacrifices a man does, recens the is still an unseasoned quanture.

Look at the difference between Belden's grasp and yours! You thought that to

Maude Radford Warren, in the Saturday Evening Post writes a story called Green Timber," in which she makes the point along with others, that woman will be green timber in the business world as long as she gets the "big head" as long as over the work which she does. "Green timber" is just another way

of saying that the woman does not gain experience, and that no matter how business woman she may think horself, she is not considered eligible for the higher positions which require the very broadest viewpoint and busi-

the very broadest viewpoint and business ability.

A successful business woman in the very says that "the trouble with a successful business woman is that she gets ha bighead. She takes herself so much bore seriously than a ousiness man who had succeeded would take himself. Look at your Mr. Sinclair. The trouble with women who get bigheaded is that they not only think they're so competent but they think it so blindly that they lose the chance of making themselves more competent." simply with the advertising. He's lived for one thing, and one thing only—to make good in a big way in the Alexander Sinclair firm, not just to make good with me. He outs the business shead of me, just as I but it ahead of myseif. He's kept himself fit mentally and physically too. He's cut out late hours, he's gone in for exercise.

Directing Energies.

The woman of the story went into business because she was unhappy at home-didn't like her home surround- Mrs. Warren has someone say, is that aude up her mind to make herself a Home of her own. She didn't see anyne or know anyone it seems whom

the wished to marry.

She advanced rapidly to a certain vironment and they don't care to adapt the advertising world. But the message to it more than is absorbed and stuck at the object of private secretary, while a young work far harder in their homes than the business was promoted over her care to use their minds hard enough the business was promoted over her care to use their minds hard enough

The business was promoted over her care to use their minos hard enough to carry over from the office to the carry over from the office to the home methods that will help them to be better partners for their husbands. They don't want to use their minos hard enough to carry over from the office to the carry over from the office the carry over from the carry over from the office the carry over from t

Rebellion Against War and Win" Ex-Soldier of France, Baron de Malaussene, Here to Lecture and Show French

Women.

Handful of Women Could Rouse Countrymen to Stop War, But They Are True to the State," He Claims, '

F the women of France today wanted to start a revolution against the war, they could do it. A handful of them could rouse their countrywomen to action, but they won't even try, They may meet to talk things over: they may protest-to themselvesthat the war is cruel, but never a word against the state do you hear." It was with true French price in his nation and its women that the

l'aron de Malaussene voiced his faith. The baron-he is also an adiatant in the French army-is on a furlough from active service while he recovers from wounds received about six weeks ago. He is tall-unusually so, in fact-but his head sinks deep on his shoulders, which are prematurely bent. His face is rather thin. careworn, and infinitely sad, yet his brown eves speak of courage and a hope that personal losses may dim but never obscure.

"As the wife leads her blind soldier. so the French woman has always led the men of her country." he continued. 'A woman, Jeanne d'Arc, saved our country, centuries ago. Another woman led the charge on the Bastille during the revolution.

One Big Family.

France today is one big family. Eich, poor-all are alike. And all ave fighting-the Frenchman at the front and the French woman at the rear.' The voice of the speaker trembled a triffe, then went bravely on:

"Ab, but it would break your heart to see the little girls, so brave, so

The voice quavered and broke, and the Earon de Malaussene buried his tace in his hands for a moment before he continued. "The French soldier you have hon-

ored in all your papers, but the French woman, she, too, is wonderful You of the West have but known Now you shall thow the depths. "When you Americans see a little grisette go pat-patting gayly down

the street in Paris, you say, 'She is frivolous.' This is not the truth. She is gay, out frivolous-never. Have you ever heard our beautiful language spoken or sung by our working girls? Then you do not know it at its best.

know it at its best.

The French woman is a pal. a good companion. She tries to please the man always. That is why she is so popular. Before the war was thrust upon us, she did it by being always happy—though there was a depth to her that other beople never knew.

But the war has changed her gayety. She is cheerful—yes, but gay no longer. And brave? The men are no braver. She flings her men into the fight, speeding them with 'Bonne courage' and 'Bonne chance.' Thou-

courage and Bonne chance. Thousands of women I have seen sending their men out to fight, to die, perhaps, to be wounded almost certainly. Never a whimper—never a wom-



BARON DE MALAUSSENE.

her own clothes. And she does not waste a scrap of anything. "If it were not war time she would be saving so that her husband could

retire from business when he was forty or fifty years old. So it is natural to her to save. Only she does

natural to her to save. Only she does not have the money to put by.

'The world does not begin to know the beautiful character of my countrywomen. But when the war is over, when we have won peace with honor, you who come to Paris will find a different people from those you knew two years ago. A sadder nation but shove all a united

sadder nation, but above all a united one-united in loyalty and in adora-

tion for our women, the heroic, lovely women who sent us out to fight and kept our homes ever ready

Mary's Martyrdom.

sex and their kindly conversation in dis-

cussing each other a few evenings ago, when this little incident was recalled:
One afternoon two young women were talking hats, servants, picture shows, and things like that, when one of them casually referred to a certain Mrs.

an weeping. She may weep at nome, but she never shows it abroad.' The baron threw his head back

Proud of Wounded.

"She says, 'Go, my husband! Go, my son! Fight for your wife, for your mother, for your bables. You are the protector of la belle France. Don't you dare to give in, and don't return to me until you have won or you are wounded honorably in light!" ou are wounded honoramy in the central know a woman who has thirteen Six

Tknow a woman who has thirteen sons, the youngest nineteen. Six of them are killed. Yet I saw her in a hospital beseeching her youngest, her baby, to get well, so that he could go back again to his place in the trenches. The others are just the same. They are proud of their wounded men, and they have courage enough to send them out again to fight with a samle and a new fight with a smile and a new cry of bonne courage. Ah, it is pitiful-yet fine, 100.

see the soldiers who have been blinded with asphyxiating gases marching along through the streets marching along through the streets of Paris, arm in arm with their wives or mothers. The wife, she throws back her shoulders proudly, and keeps her eyes on the helpless soldier as if he were a king to be honored. And he marches—stiff, as if going into the charge, with blind eyes staring straight ahead and a smile—always a smile. smile—always a smile.
"We didn't want to fight—we don't want to fight," said the baron, sadiv, "but now that we have started every Franchman and woman will die fighting. We don't want to kill. Our love for our own wives and children makes us think of their women at home. A Frenchman adores his wife next to his God, and adores his wife next to his God, and to him the very name is sacred. That is why we in the army so often take Germans prisoners instead of killing them outright when we have

All Work Together.

"I am glad to say that there is little suffering in Paris, malgredespite—the terrible life in the trenches. The money given to the women is ample to keep them supplied with food and clothing. It is a fact that many of them have more now to live on than they had before the war began.

"If any of them were hungry and starving, they would be found, you have be sure of that. It is as if France had put all her money in one France had put all her money in one big bag and divided it up evenly among her people. We no more speak of 'rich' and 'poor.' All of the women work together—all of them work for France. The world has never seen anything like it. War has not come as close to the English woman. The French woman, who has heard guns at the very gates of Paris, knows truly what war is.

"The French woman does not feel the poverty of war-time because she is so economical. She is trained to what others throw away. She does her own cooking. She makes

OUCH! BACKACHE! RUB LUMBAGO OR

Rub stiffness away with small trial bottle of old "St. Jacobs Oil."

To the everyday man or woman, this collection of same, simple verse will varry a strong appeal.

A POET'S CABINET. Selections from the works of George Lansing Raymond New York: G. P. Puman's Sons. Price, \$150.

The concentrated essence of the thought of a modern poet, comprising comments on many tonics, alphanets. A stimulating shalls but of guestions of farmental flux cast to those who believe that "x ominist year and the entries is not the marrative.

A stimulating shalls but of guestions of farmental flux cast to those who believe that "x ominist granical test is not the incompatible with the entries of the incompatible with the entries of the incompatible with the entries of the price of the first transfer of the farmental to compete the farmental to the pire." The browners is intended to compete the price of the farmental to the entries of the farmental transfer.

The browners of the farmental transfer of the stiff or lame, Don't suffer! Get a small trial bottle of oid, honest "St. Jacobs Oil" from your druggist now and set this lasting relief.—Advt.

"Women of France Could Start a Bunions Differ From Corns Materially; the Methods of Removal

By DR. LEONARD KEENE HIRSHBERG. (Copyright, 1915, by Ne. cruper Penture Ser are, Inc.

PREWALENT as is the belief, a bonves the in einted slave to wear a button is no more like a corn than is a sugar-loaf like a mourtain or a whale the save as a minnow. Whereas a corn is a series of crescentic layers of hardened endeaming and flesh, a bunion is a epidermis and flesh, a bunton is a tumercence of the gristle and a pyramid of the big the bone.

When a bunion is present, the big | Before each meal drink a wineglasstoe is not only longer than it should ful of olive oil, cat rich, starchy, oily, on, but is directed in, toward the serbe, but is directed in toward the second to the second to

A Pedal Deformity.

Soreness presents itself to your perceptions when this promontory of bone, gristle, and skin becomes red and in-Rubbing, chaffing, bumping. and all the tortures which misguided feet encounter may not induce exces-

feet encounter may not induce excessive tenderness in a bunion, but may give you a veritable Himalaya of troubles by the introduction of another torment, to wit, a corn on top of the bunion. This, sad to relate, is by no means an oddity.

A true bunion is, true enough, a deformity. Be this as it is, you need never know you have one unless distressful symptoms and inflammation become established in it. While it is possible to allay much tenderness thereabouts with alcohol and iodine applications, the fact that the gristle and bone are overgrown calls sloud for an operation. This, to be sure, means that bunions are not to be sneezed at, and the reluctant surgeon must be haled the reluctant surgeon must be hated to his certain task.

Method of Removal.

Bunions at times accompany corns. hammer toes, callous flesh on the soles and other aches and ailments of the feet. The operation has nothing to do with these; the surgeon can only eliminate the bunion. The one affected with the bunion takes gas or ether vapor. He does not feel the snip of the skin. The bone and bursa are ensnared proposition. erly, and the prominence is nipped away with sterllized instruments. Twe mattress stitches of the silkworm sur-fice to insure perfect healing. A gauze bandage is then applied, and

walk about without pain.

For some weeks thereafter it

PERSONAL ADVICE.

Readers desiring advice should

Smith.
"Poor Mary!" commented the other.
"She is a perfect dear, of course, but she suffers much for her belief."
"Her belief?" responded the first, questioningly. "And what, pray, may that belief be?" remember: 1. To address inquiries to Dr. L. belief be?"
"She believes," was the soft, cooing rejoinder of the second, "that she can wear a No. 3 those on a No. 6 foot.—
London Tit-Bits,

K. Hirshberg, care of The Washington Times. To enclose a stamped and ad-dressed envelope if a personal reply is desired.

Reader-Will you please advise me how to develop my limbs?

greasy foods, and vegetables that con-

Hence, the bunion.

There's the rub. That is where the shoe pinches. The squeze and irritation begins to whip up the gristle like blanket of the affected joint. The ends of the two bones, which incet at this point overgrow and the structures by adaptation seek to cushion and protect themselves with the pillow of gristle.

M. E. L., Ballston, Va.—About two months ago a boil came on my little outside white precipitate outside and later opened it. It has never healed and is today a running sore which is about the size of a dollar.

Clean it with perguide of hydrogen and then powder it with boric acid powder.

LAUGH AND PLAY IF CONSTIPATED

Look, Mother! Is tongue coated, breath feverish and stomach sour?

California Syrup of Figs" can't harm tender stomach, liver, bowels.

Mother! Your child isn't naturally cross and peevish. See if tongue is coated: this is a sure sign its little stomach, liver, and bowels need a mattress stitches of the silkworm surfice to insure perfect nealing.

A gauze bandage is then applied, and opened enough twice a day to pour atcohol upon the stitches. The two little silkworm stitches are removed on the eighth day, and on the tenth day, perhaps for the first time in years, the person once affected with a bunion may both in the first time in years, the person once affected with a bunion may be the first treatment given.

Nothing equals "California Syrup of

Nothing equals "California Syrup of Figs" for children's ills; give a teaspoonful, and in a few hours all the foul waste, sour bile, and fermenting food which is clogged in the bowels passes out of the system, and you have a well and playful child again. All children love this harmless, delicious "fruit laxative," and it never fails to effect a good "inside" cleansing. Directions for babies, children of all ages and grown-ups are plainly on the bottle. I keep it handy in your home. A little given today saves a sick child tomerrow, but get the genuine. Ask your druggist for a 10-cent bottle of "California Syrup of Figs," then lock and see that it is made by the "California Fig Syrup Company."—Advt.

For those housekeepers who are not familiar with it, let them look for a brownish earthen-covered tuber like a table. Generally three or four of the kinebs are sold for 10 or 15 cents, and a half-dozen knobs will make ample amount for a family of six. The knob is to be pared carefully like a turnip. Seaning out whatever eyes or rough cotions are present in the skin. The Low white flesh is then to be cut in a large family, than the more to be commended for frequent use, especially red or even mashed. This celery district of the skin to make a multiple for frequent use, especially red or even mashed. This celery district of the skin to more to be commended for frequent use, especially red or even mashed. This celery district of the skin to more to be commended for frequent use, especially respective canned vegetables which yield such a small amount.

the market. Here, instead of hav- | or unobtainable.

Knob Celery Now In Season

Cream Sauce or Drawn Butter Are Excel-

lent Accompaniments to Cooked Vegetable.

By MRS. CHRISTINE FREDERICK.

in the market. Here, instead of havint the food material stored in tender
the ks, as is the way in the usual type
of celery, we have all the cellulose
stored in a root under the ground. The
stored in a root under the ground. The

stated in a root under the ground. The boiled vegetable can be put though a purce strainer and the pulp thus rous root contains an abundance of delicately flavored starch and cellulose. The boiled vegetable can be put through a purce strainer and the pulp thus formed be used in a milk soup. In this way it will be much less expensive than the common celery.

Copyright, 1915, by Mrs. Christine Frederick

FALL vegetable worthy of an as a salad and is particularly adapted

increased place on the table to a boiled dressing. In this way it of-

is the so-called knob, or knot fers another salad for the winter days

celery now coming generously when winter salads are so high-priced

serving. s excellently with this vegetable n served hot. The plain boiled is, however, can be used well in d. taking the place of the usual of celery in such salads as chick-or potato. Or it can be used alone

This type of celery is not to be eaten

TET as a relish, but cooked as a vege-

Three-Minute Journey

By TEMPLE MANNING.

HEN we think of Egypt it is often that the Description Sahara comes into the mind until one grows unaconsciously to corelate the two. ace, indeed, much of Egypt is a ad "flowing with milk and honey. ie difference between the destinies these two spots of the earth that e so close together that one sel-m knows where the garden ends id the desert begins, is a river—

id the desert begins, is a rivere Nile.

Were it not for this famous ream, so beneficent that it is woriped as a god by some creeds, sypt would be a barren place, inined. It is the overflowing of the ile that makes agriculture possible ong its banks, by renewing the order th with its silt, as well as by olstening it with its fruitful aters. The men who watched these bods in the early dawn of history cured the knowledge of irrigation.

It when they found that water, bedes that supplied by the overflowg god of their crops, was sorely geded, they dipped their gourds in the stream and poured the waters upon the parched earth.

Very shortly—as years in perspective seem—after that first irrigation system was put into operation by the gourd method, some one grew tired, put two-forked sticks into the ground, laid a stick scross them, put another at right angles to that, and field a bucket to the end nearest the liver. Then, with comparative case, be dipped the bucket into the river, diew it up britaming, and suffled its revivifyling contents upon the tirries.

up britaming, and suffed its evivifying contents upon his thirsty

Today, if you we use the NJE von will see this ancient method of livi-gation still practiced as it was con-aries ago. Since the first man dipped the first bucket there has been no clarge. It's nundreath great-grand-child still waters his ild still waters his crops the same

BOOK REVIEWS

Milwaukee Price, \$1.50 The author believes America's great THE TRUTH ABOUT THE FRANK CASE

ommercial opportunity is in China, and that the business interests of this counfacturers may profit from the situation. It also undertakes to describe anew the hinese to the people of the United states, indicating wherein the two races have a community of interests and sympathies, and concludes with an inlictment of Yuan Kai as a tyrant and a laudation of Sun Yat Sen and Hwang

PEACE INSURANCE. By Richard Stock-ton, jr. Chicago: A. C. McClurg & Co. Price, \$1.00.

Hsing as great patriots.

The author, a true student of the science and art of war, finds statesmanship and war to be the eldest sciences, and modestly disclaims marked originality, but asserts that their essential principles are the same, despite modern invention and the progress of civilization. Its applies these facts to things as they now exist, in particular as they affect the United States. The burden of his work is that "citizens en masse are not soldiers. Courageous and are not soldiers. Courageous and bardy though they be, they cannot afford the same protection as a trained military force, and hence do not afford an equally good insurance against war.

MERCES OF PEACE. By F. J. Good. New York Harper & Bros. Price. To cents. One of Mr. cloudd's fine stories of the victories of peace. It is in part historic, telling of the arigin of the Restories of the victories of peace. It is in part historic, telling of the arigin of the Restories of the Restories of the Restories of the Restories of the Price, \$1.

To the everyday man or woman, this collection of sane, simple verse will carry a strong appeal.

A POET'S CABINET. Selections from the works of George Lansing Raymond. New yorks of George Lansing Raymond. New York: G. P. Punnan & Sons. Price, \$1.50.

MEDITATIONS ON VOTES FOR WOMEN By Samuel Method i rathers Beston their ten-Method in States Also.

OUR CHINESE CHANCES. By Paul Myron, for the sake of an advancing civiliza Milwaukee Wis: Lineburger Bros. tion."

By C. P. Connolly, of Coller a necessive York: Vall-Ballou Company, Price try should take advantage of the European war, which has interfered with British, German, and French trade in the Orient, to promote their own interests. The book attempts to indicate how American merchants and manufacturers may profit from the situation. the body of the dead girl, Mary Pha

THE LAST LAP, By D. W. Starrett. Boston: Sherman, French & Co. The author claims to have made The author claims to have made three great discoveries: the physical law of mental healing, the physical law of seeing without the eyes, and the physical law back of the intelligence "as exhibited by the automatic arm, out ja board, planchette, moving table, etc." The author declares "that no one need to die, it being merely a matter of recognizing the disease in time and applying the remedy at once."

LUCHE, By Elizabeth M. Duffield, New York: Suily & Kleinteich, Price, \$1. A story about campfire girls, from the time they take the oath until one of their number attains the rank of torch

THE SEA WIND. By William Colours Hus

PAIN FROM BACK

